

SIPA Annual Conference in Stockholm 18 May 2022



Each year SIPA – Scandinavian International Property Association – organizes a top-level conference for its members and specially invited guests, normally with around 50 participants. The purpose of the conference is to give the participants new information, contacts and inspiration to develop their business further.

The 2022 conference

The focus of the conference is on the future of property investments, discussing this with influential Nordic and international property investors as well as touching on important issues for property investors such as financing and sustainability – all in the aftermath of the COVID-19, the threat of war and with raising inflation.

Ingemar Rindstig, Executive Director and Founder of Global Fastighetsanalys AB, former Executive Director of EY Real Estate and frequent used speaker on property matters, will moderate the conference.

PROGRAM

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| 12:00 – 12:30 | Arrival and lunch |
| 12:30 – 12:45 | Welcome
<i>SIPA chairman Tonny Nielsen and the moderator Ingemar Rindstig</i> |
| 12:45 – 13:00 | Setting the scenes
The global economy and the property market right now
<i>Ingemar Rindstig, Founder, Global Fastighetsanalys AB</i> |
| 13:00 – 13:30 | The Nordic real estate markets
What is the status on the Nordics real estate markets right now, locally and in an international perspective?
<i>Daniel Turner, Deputy Head of Capital Markets, Cushman & Wakefield, Sweden</i> |

- 13:30 – 14:00 **Financing real estate investments**
What types of debt financing are used in the different Nordic countries in connection with real estate investments? What are the pros and cons? How do we see property as a business area?
Hanna Erici, Nordic Head of Real Estate Investment Banking, Danske Bank (Sweden) and Bjarne Jørgensen, Senior Vice president, Realkredit Danmark
- 14:00 – 14:30 **An international case**
An international investor's view on the Nordic property markets and their role in the company's investment strategy
James Robson, Senior Managing Director, Hines Nordics
- 14:30 – 15:00 **Coffee break**
- 15:00 – 15:30 **Sustainability**
How it is defined in relation to properties and what does it mean for the value, marketability and ease of financing of real estate?
Marianne Förander, Head of Nordic Real Estate, Hospitality & Construction, Ernst & Young and Ulrika Lindmark, Head of Valuation & Strategic Analysis, Newsec Advisory (Sweden)
- 15:30 – 16:00 **Logistics**
How does the market look right now and in the future. What different kinds of logistics? Which are the main risks involved in investing in logistic properties?
Eric Thysell, Investor Relations Manager, Catena
- 16:00 – 16:45 **Panel discussion**
Megatrends defining the Nordic real estate markets during the next ten years: Where are we going?
Lennart Sten, CEO, Svenska Handelsfastigheter
Mats Hederos, former Head of Real Estate, AMF Fastigheter
Max Barclay, Head of Advisory and Investment Management, Member of the board, Newsec
- 16:45 – 17:30 **Drinks & networking**

Venue

The conference takes place at Downtown Camper by Scandic, Brunkebergstorg 9, Stockholm. The hotel is also used for participants with overnight stay. It is located within 10 minutes walking distance of the Central Station, next to Sergels torg.

Participation and information

Participation in the conference is free for SIPA members and their invited guests.

If you want to participate in the conference, just send an e-mail to: info@sipa.nu.

For questions and comments, please contact Jacob Saxild, CEO, SIPA at info@sipa.nu or +45 28 83 94 96.

Deadline for signing up is Friday 22 April 2022.