

12 September 2019



SIPA on Tour – Frankfurt, Germany
Monday 11 – Tuesday 12 November 2019

Draft Program

Monday 11 November

Venue *kallan Rechtsanwaltsgesellschaft mbH, Bockenheimer Landstraße 51-53, Frankfurt*

12:00 **Arrival and lunch**

13:00 **Welcome**

Tonny Nielsen, Chairman of
SIPA

13:15 **Frankfurt as a business and investment location**
An introduction to Frankfurt as a business and investment location – key strengths and sectors, main development project and areas, long term urban development plan and the consequences of Brexit to the city

Dr. Jan Schlesinger,
Project Manager Real Estate /
Mrs. Katrin Waltemate,
Project Manager Real Estate /

		Patrick Harren, Projektmanager Kompetenzzentrum Europa, Wirtschaftsförderung Frankfurt
14:00	The German and the Frankfurt property market A general market update on the German property market (different locations, market segments, yields, trends etc.), and a focus on Frankfurt in this big picture (strong segments, large investments and investors etc.)	Christian Ströder, Director Research, Jones Lang LaSalle SE
14:45	Coffee break	
15:15	How Germany handles key issues affecting the property market A discussion of increasing regulations including restrictions on rents even for newly let flats and the freeze on rents in Berlin. These measures are discussed as a political reaction on scarcity of affordable living and the (perceived) influence on large real estate investors	Dr. Maria Wolleh, Partner, Kallan
15:45	An international banking perspective on the Nordic real estate market Challenges and opportunities in real estate financing in the Nordics and how we take advantage of these	Birgitta Leijon, General Manager, Stockholm branch, Helaba, Landesbank Hessen-Thüringen
16:15	Short break	
16:30	A global investment company's perspective on entering the Nordics Rationale and expectations of a strategic decision, how we collaborate with local players and major differences between operating in Germany and the Nordics	Jennifer Solomon, Head of Germany, Victoria Asset Management, part of Oaktree
17:00	A perspective on the Nordic – German relations Where we are – and where we go to – a close relationship and its opportunities on the fields of politics, economy and our time's challenges	Dr. Christian Bloth, Honorary Consul General of Sweden / Partner, Kallan
17:45	Recap of the day and practical information	
18:00	Walk to Hotel Hessischer Hof 15 min. walk	
<i>Venue</i>	<i>Hotel Hessischer Hof, Friedrich-Ebert-Anlage 40, Frankfurt</i>	
18:15	Check-in	

19:00 **Drinks**

19:30 **Dinner**

Tuesday 12 November

-8:30 **Breakfast and check-out**

8:30 **Pick-up by mini-bus at Hotel Hessischer Hof**

Transport to Argos Wityu

9:00 **Current German and European political aspects, including a current BREXIT-status**

What e.g. Brexit and the German parliamentary situation means to Germany, Europe and Scandinavia.

Including the best view of the Frankfurt skyline from downtown!

Frank Hermann,
Honorary Consul General of
Denmark / Partner, Argos
Wityu

10:15 **A tour around Frankfurt**

A tour around the city's property development areas and initiatives in the central area, including the Altstadt renovation and the ECB area – and what they mean for Frankfurt

Guided by a representative
from Wirtschaftsförderung
Frankfurt

11:45 **Lunch**

Restaurant Frankfurter Botschaft, Westhafenplatz 6-8

13:45 **S-train to the airport**

15 min. walk to Hauptbahnhof

14:30 **Frankfurt Airport**