

SIPA Spring Conference, 14nd May 2025 in Copenhagen



Venue: Danske Bank headquarters, Bernstorffsgade 38, 1577 Copenhagen

PROGRAM

| Time | Subject |
|---------------------|---|
| 11:15 am – 12:00 am | Arrival, registration, and light lunch |
| 12:00 am – 12:10 pm | Welcome |
| (10 min) | Tonny Nielsen, CEO, Fokus Nordic & Chairman of SIPA |
| 12:10 pm – 12:45 pm | "Noisy politics, calmer economies – a Nordic economic outlook" |
| (35 min) | Las Olsen, Chief Economist Danske Bank |
| 12:45 pm – 2:15 pm | Teo Nicolais |
| (1,5 time) | President, Real Estate Company Nicolais LLC, Master of Science in Real Estate |
| | Development, Massachusetts Institute of Technology (MIT) and instructor at Harvard University |
| | "Three Demographic Trends that are Profoundly Changing Our World" |
| | This presentation addresses the profound implications of three demographic |
| | phenomenon: increasing human longevity, declining birthrates, and the |
| | retiring of the baby boomer generation. From changes in societal and |



| | economic orders, changes in spending and consumption patterns, and changes to our personal plans. Audience members are confronted with the question: What would I do differently if I knew I would have over 100 years of active, healthy life on this earth? "How Artificial Intelligence is Already Changing Real Estateand the Course of Human History" This presentation addresses current, practical applications of artificial intelligence in the world of real estate. It examines common challenges individuals and organizations encounter when trying to integrate AI into their business and discusses high-impact areas actions real estate leaders can take in adoption of AI in their organizations to stay ahead of the competition. |
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| 2:15 pm – 2:30 pm (15 min) | Coffee break |
| 2:30 pm – 3.15 pm | "The value of placemaking" Mette Søs Lassesen, Former Europe director and Sustainability Director, Ramboll Sanni Breining, Director Sustainable Economics, Chief Economist, Ramboll Management Consulting In this session we introduce the concept of "Placemaking" as a multifaceted approach to planning, designing, and managing spaces that prioritizes the well-being, experiences, and identities of the people who use them. We discuss what the economic value of vibrant urban life and thriving neighbourhoods might be, and we look at the business case for working actively with placemaking. |
| 3:15 pm – 3:155 pm (40 min) | "Cibus - converting food into yield" Marcus Kruus, CIO Denmark & Norway, Cibus Nordic Real Estate AB (publ) |
| 3:55 pm – 4:25 (30 min) | "The property market through an investor's lens" Sebastiaan Ribbers, Managing Director Orange Capital Partners |
| 4:25 pm – 4:55 (30 min) | Præsentation området og planerne omkring Postbyen (CVD) Henrik Kehlet, Chief Asset Manager, Danica |
| 4:55 pm – 5:35 pm | SIPA Annual general Meeting (only SIPA members) |
| 5:35 pm – 6:30 pm | Mingling and snacks - Hosted by Newsec |
| 07:00 pm - | Dinner at Tivoli Hotel & Congress Center Arni Magnussons Gade 2, 1577 Copenhagen |